



LIFE BROKERS  
ASSOCIATION

## POST CONFERENCE REPORT FROM THE PRESIDENT

As your new president, I would like to update those of you who were unable to attend this year's conference held in Hamilton. The conference attendance was disappointing however I feel sure that some new initiatives will see many more in attendance in Auckland next year.

Firstly, the venue dates and costs for next years conference will be confirmed at our next Board meeting on 10<sup>th</sup> July and communicated to you all no later than 20<sup>th</sup> July. The conference will be in Auckland and we will be promoting an Early Bird registration to cater for those who would prefer a monthly payment option. Payments will be spread over 10 months commencing August.

As a result of our members survey carried out earlier in the year, we will be holding regional seminars each quarter commencing 13 July. The series of seminars is being run in 13 different locations in association with The National Partnership Group, who are providing the venues and seminar content. All LBA members will be invited to attend and the dates and seminar content is available on our website calendar at <http://lba.org.nz/calendar/>.

This is an opportunity for the LBA to promote itself to independent brokers and for members to gain credits towards their Practising Certificate. It will not be used as a recruiting tool by TNP, however, if you do not belong to a group or are unhappy, it is a good chance to see what is on offer. You will receive a personal invite from TNP in due course. The LBA has arranged for you to attend at no personal cost.

Last week, I was interviewed by David Chaplin, Good Returns and the contents can be viewed at <http://www.goodreturns.co.nz/search.html?query=lba>. This page contains reference to all articles related to the LBA that have appeared on Good Returns. Although it is stated that there was overwhelming opposition to merging with another industry body, the reality is the split is about 50/50 of those who responded to the survey. One of the opportunities we have, as a risk based professional body, is to encourage members of the NZMBA (NZ Mortgage Brokers Association) to join us. These brokers are now writing a lot more risk product and need an opportunity to grow their business and expand on their risk knowledge.

The AGM held in conjunction with the conference elected your new board and they are:

President : Ron Flood

VP's : Noel Charles & Jeff Page

Members : Derrick Abbott, Doug McNeill, Antony Plowman

Finally, our website has been upgraded and updates can be posted whenever they are required. Please go to the site for more information including a recent copy of our submission to the Securities Commission on Authorised Financial Advisor Competence.